

GLOSSARY

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| 1. | LERMS | - | Liberalised Exchange Rate Mechanism System |
| 2. | REP | - | Export Replenishment Licenses |
| 3. | CCS | - | Cash Compensatory Support |
| 4. | EOU | - | Export Oriented Units |
| 5. | GWC | - | Gross Working Capital |
| 6. | NWC | - | Net Working Capital |
| 7. | FOB | - | Free On Board of the Ship |
| 8. | RBI | - | Reserve Bank of India |
| 9. | WC | - | Working Capital |
| 10. | ICP | - | Inventory Conversion Period |
| 11. | BDCP | - | Book Debts Conversion Period |
| 12. | RMCP | - | Raw Material Conversion Period |
| 13. | WIPCP | - | Work-In-Process Conversion Period |
| 14. | FGCP | - | Finished Goods Conversion Period |
| 15. | GOC | - | Gross Operating Cycles |
| 15. | PDP | - | Payable Deferred Period |
| 17. | NOC | - | Net Operating Cycle |
| 18. | EOQ | - | Economic Order Quantity |
| 19. | CA | - | Current Assets |
| 20. | CL | - | Current Liabilities |
| 21. | OGL | - | Open General Licenses |
| 22. | NFE | - | Net Foreign Exchange Earnings |
| 23. | FWC | - | Fixed (Permanent) Working Capital |
| 24. | VWC | - | Variable (Fluctuating) Working Capital |

