ANNEXURE

BIBLIOGRAPHY

Introduction

Bibliography is a list of books, journals, reports, records, magazines and websites used in the research work i.e. the researcher has to give the reference of such material, which has been used in the research work. The bibliography is to arranged alphabetically and is to divided into two parts the first contains the list of books and reference books and second part contain the reports, records, journals, magazines and websites.

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- 2. G.A. College of Commerce, Sangli organized Two Days National Level Seminar on "Challenges before dairy co-operatives in India" -2012.

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- 2. The Maharashtra co-operative quarterly
- 3. Arthbodh
- 4. Indian Journal of Agricultural Economics
- 5. Arthamanthan
- 6. Vyaparimitra
- 7. Indian co-operative Review
- 8. Indian Dairyman
- 9. Sahakari Maharashtra

Dailys

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- 2 Pudhari
- 3 Sakal
- 4 Lokmat

- 5 Tarun Bharat
- 6 Mahasatta
- 7 Loksatta

• Annual Reports:

- 1. Annual Reports of Hutatma Co-operative Milk Union Ltd. Walava
- 2. Economic Survey 2011-12
- 3. Socio n- Economic Survey Report of Sangli District 2011-12
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- Web Sites:
- 1. NDDB
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Conclusion

The Bibliography is the list of references relating to a topic. A bibliography contains the source of every reference cited in the footnote and any other relevant works that the author has consulted. It gives the reader an idea of the literature available on the subject and has influenced or aided the author. It is located at the end of the main body of the report.

TITLE OF RESEARCH WORK: PERFORMANCE OF DAIRY CO-OPERATIVES WITH DIFFERENT ASPECTS OF MANAGEMENT – A CASE STUDY OF HUTATMA CO-OPERATIVE MILK UNION LTD. WALVA

Name of Student

Name of Guide

Mr. R.P.Miraje

Prin. Dr.V.B.Kodag

G. A. College of Commerce, Sangli

:

G. A. College of Commerce, Sangli

Questionnaire on Customer Satisfaction

Name

Male/ female

Caste

1. Age

| 15-30 | |
|----------|---|
| 30-45 | V |
| 45-60 | |
| 60-75 | |
| Above 75 | |

2. Educational Background

| Below Metric | |
|--------------|--|
| 10+2 | |
| Graduate | |
| P.G or Above | |
| Illiterate | |

3. Occupation

| Student | |
|----------------|--|
| Govt. Employee | |
| Former | |
| Self Employee | |
| House Wife | |
| Other | |

| 4 | MA | rital | CIA. | 4 |
|----|-----|-------|------|-----|
| 4. | VIA | rual | >ta | THE |

| Married | |
|-----------|--|
| Unmarried | |

5. Family Members

| 1 to 3 | : |
|---------|---|
| 4 to 6 | |
| 6 to 10 | |

6. Daily Milk Consumption

| Up to 1 Ltr | |
|-------------|--|
| 2 to 3 Ltr | |
| Above 3 Ltr | |

7. Family Income Monthly

| Below Rs. 5000 | |
|------------------------|--|
| Rs. 5000-10000 | |
| Rs. 10000-15000 | |
| Above Rs. 15000 | |

8. You came to know about Hutatma Co-operative Milk Union Ltd through

9. Which factor attracted you to buy Hutatma Co-operative Milk Union Ltd.?

| Price | |
|---------------|--|
| Package | |
| Quality | |
| Taste | |
| Company Image | |
| All Above | |

10. You are loyal to Hutatma Co-operative Products

| Strongly | |
|----------------|--|
| Disagree | |
| Disagree | |
| Indifferent | |
| Agree | |
| Strongly Agree | |

11. Hutatma Co-operative Milk Union Ltd is

12. Price of Hutatma Co-operative Milk Union is

| Very High | |
|-----------|--|
| High | |
| Normal | |
| Low | |
| Very Low | |

13. Package of Hutatma Co-operative Milk Union Ltd is good and attractive

| Strongly Disagree | |
|-------------------|--|
| Disagree | |
| Indifferent | |
| Agree | |
| Strongly Agree | |

| 14. Promotional tools used by | y Hutatma | Co-operative M | Iilk Union | Ltd are g | good a | nd |
|-------------------------------|-----------|----------------|------------|-----------|--------|----|
| modern | | | | | | |

| Strongly | |
|----------------|--|
| Disagree | |
| Disagree | |
| Indifferent | |
| Agree | |
| Strongly Agree | |

15. What do you feel about quality of Hutatma Co-operative Milk Union Ltd.

| Excellent | |
|-----------|--|
| Very Good | |
| Good | |
| Fair | |
| Poor | |

16. Hutatma Co-operative Milk Union Ltd available everywhere, anytime.

| Strongly | |
|----------------|--|
| Disagree | |
| Disagree | |
| Indifferent | |
| Agree | |
| Strongly Agree | |

17. Brand image of Hutatma Co-operative Milk Union Ltd is good as compared to others

| Strongly Agree | |
|----------------|--|
| Disagree | |
| Disagree | |
| Indifferent | |
| Agree | |

| 18. | Your attitude | towards Hutatma | Co-operative | Milk | Union | Ltd. |
|-----|---------------|-----------------|--------------|------|-------|------|
| | | | | | | |

| Highly Positive | |
|------------------------|--|
| Positive | |
| Negative | |
| Highly Negative | |

19. You will change to other product in case there is any change in

| Price | |
|---------|--|
| Package | |
| Quality | |
| Taste | |
| Company | |
| Image | |

20. You are satisfied with Hutatma Co-operative Milk Union Ltd.

| Highly satisfied | |
|------------------|--|
| Dissatisfied | |
| Indifferent | |
| Satisfied | |
| Highly Satisfied | |

21. You are informed about the new products of Hutatma Co-operative Milk Union Ltd.

| Signature | |
|-----------|---|
| |) |

TITLE OF RESEARCH WORK: PERFORMANCE OF DAIRY CO- OPERATIVES WITHDIFFERENT ASPECTS OF MANAGEMENT – A CASE TUDY OF HUTATMA CO-OPERATIVE MILK UNION LTD. WALVA

| Name of Student | | | | Name of Guide |
|------------------------|-------------|--------------------|-----------------------|-----------------|
| Mr. R.P.Miraje | | | Pri | n. Dr.V.B.Kodag |
| G. A. college of Co | ommerce, | Sangli | G. A. College of C | ommerce, Sangli |
| | Questio | nnaire on Em | ployee Welfare | |
| 1. Name | : | | | |
| 2. Age | : | | | |
| 3. Male / Female | : | | | |
| 4. Marital Status | : | | | |
| 5. Designation | : | | | |
| 6. Are you satisfied | about the 1 | nature of work? | | |
| a) Highly satisfied | () | b) Dissatisfied | 1() | |
| 7. Are you satisfied | with your s | salary package? | | |
| a) Highly Satisfied | () | b) To some ex | atent () | |
| c) Satisfied | () | c) Not Satisfie | ed () | |
| 8. Are you satisfied | about the v | welfare measures p | provided by your orga | nization? |
| a) Satisfied | () | b) Not satisfie | ed () | |
| b) Partially satisfied | d () | | | |

| | 9. | Your | satisfaction | about t | the followin | g statutory | welfare | me assure |
|--|----|------|--------------|---------|--------------|-------------|---------|-----------|
|--|----|------|--------------|---------|--------------|-------------|---------|-----------|

| Particulars | Good | Average | Poor |
|----------------------|------|---------|------|
| Rest Room | | | |
| Drinking Room | | | |
| Ventilation | | | |
| Lighting | | | |
| First Aid Appliances | | | |

10. Your satisfaction about the following statutory welfare measures

| Particulars | Good | Average | Poor |
|-------------------------------|------|---------|------|
| Sitting Arrangement | | | |
| Canteen Facility | | | |
| Ambulance | | | |
| Latrines and Urines | | | |
| Employment of women and child | | | |

11. Your satisfaction about the following non statutory welfare measures

| Particulars | Good | Average | Poor |
|---------------------|------|---------|------|
| Recreation facility | | | |
| Housing facility | | | |
| Providing Uniform | | | |

12. Your satisfaction about the following non statutory welfare measures?

| Particulars | Good | Average | Poor |
|-----------------------------------|------|---------|------|
| Safety and Education and Training | | | |
| Transpiration Facility | | | |
| Medical facility | | | |
| Educational Allowance | | | |
| | | | |

| 13. Your satisfaction about following Social Statutory welfare me | asured? |
|---|---------|
|---|---------|

| Particulars | Good | Average | Poor |
|----------------|------|---------|------|
| Provident Fund | | | |
| Gratuity | | | |
| ESI | | | |

14. Your satisfaction about the following voluntary statutory welfare measures?

| Particulars | Good | Average | Poor |
|--------------------|------|---------|------|
| Holidays | | | |
| Rest Period/breaks | | | |
| Paid Vocation | | | |

| 15. Are you satisfied | vith your working hours? | |
|-------------------------|--|-------------|
| a) Yes () | b) No () | |
| 16. To what extent th | e organization is trying to satisfy the employee's g | rievance? |
| a) High () | b) Average () c) Below Aver | age () |
| 17 How do you feel al | out the rules and regulations of the organization | ? |
| a) Strict to follow | () b) No Problem () | |
| c) Easy to follow | () | |
| 18. How do you feel a | bout the working condition? | |
| a) Excellent (| b) Better () | |
| c) Congenial (| c) Normal () | |
| 19. Do you feel that tl | e organization has to providing additional welfar | e measures? |
| a) Yes () | b) No () | |
| 20. Whether welfare | neasures encourage workers ? | |
| a) Yes () | b) No () | |
| 21. Any Suggestion | •••••• | |
| | Si | gnature |
| | (|) |