

# APPENDIX

INTERVIEW - SCHEDULES

**INTERVIEW SCHEDULE NO.1**  
**Employer's Schedule**  
**( Owner of the brick - making Unit)**

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Research Guide : Dr. M.M. Ali

Title : "PROBLEMS AND PROSPECTS OF BRICK-MAKING INDUSTRY-  
 WITH SPECIAL REFERENCE TO BAGALKOT TALUKA ."

Form No.

**PART-I : INTRODUCTION**

1. Name of the Unit :
2. Address :
3. Form of Business Organisation : a) Sole Trading Concern  
 b) Partnership  
 c) Co.Operative Concern  
 d) Private Ltd. Company  
 e) Public Ltd. Company  
 f) State Enterprise
4. Date of Establishment :
5. Business Place : Self/Rented
6. Nature of Land holding : a) Agricultural  
 b) Non-Agricultural
7. Education : a) Illiterate  
 b) Below S.S.L.C.  
 c) S.S.L.C.  
 d) P.U.C.  
 e) Graduate  
 f) Post-graduate  
 g) Others
8. Total No.of Units (All) :
9. Total No.of Kiln :

10. What are the reasons for choosing this industry :
- a) Inherited
  - b) Self Employment
  - c) Encouraged by higher rate of profit.
  - d) Encouraged by previous employer
  - e) Education of children
  - f) Combination of a to e

#### PART - II : PLANNING FUNCATION

1. Do you have any formal planning process? : Yes/No/to some extent
2. What is your usual plan period? :
- a) Monthly
  - b) Quarterly
  - c) Half-yearly
  - d) Yearly
  - e) N.A.
3. Do you have any plan for Regular procurement of manpower? : Yes/No/to some extent
4. Do you have any plan for Regular procurement of Raw-Materials? : Yes/No/to some extent
5. Do you have any long range planning? : Yes/No/to some extent
- a) If yes, what are the subjects covered in this duration? : Yes/No/to some extent
6. Do you consider the suggestions of your employees in decision making? : Yes/No/to some extent
7. Do you have any plan for the waste utilisation? : Yes/No/to some extent

#### PART-III : FINANCE FUNCTION

1. Do you have any financial planning? : Yes/No/to some extent
2. What is the total amount of capital invested? (In the initial year) :
- a) Below Rs.20,000/-
  - b) Rs.20,000/- to 30,000/-
  - c) Rs.30,000/- to 40,000/-
  - d) Rs.40,000/- to 50,000/-
  - e) Rs.50,000/- and above.

3. Whether the whole investment :  
is owned/borrowed or owned :  
as well as borrowed.
- a) If borrowed what proportions :
4. What is the amount of fixed :  
capital invested? :  
(in the initial year)
5. Total working capital :  
invested (in the initial year)
6. Nature of working capital : a) Seasonal b) Regular  
c) Imergency
7. From where do you get the : a) Self b) Local Banks  
finance? : c) Co-operative Banks  
d) Nationalised Banks  
e) K.S.F.C. f) Money Lenders  
g) others.
8. Do you get Loan at conces- : Yes/No  
sional rate of Interest?  
If yes - specify
9. Do you get subsidy from :  
the Government :
- a) If yes what percentage :
10. Do you get any special : Yes/No  
concession if the  
re-payment of loan?
- a) If yes : More duration/Easy Instalment
11. Are you in need of additional: Yes/No/to some extent  
finance to meet seasonal  
needs?
- a) If yes - Specify :
12. Did you experience any : Yes/No/to some extent  
problem in getting state :  
aid/Central aid from Dist.  
Khadi Board

13. Do you maintain proper books of accounts/ records etc.? : Yes/No
14. Do you face any financial problem at present? : Yes/No/to some extent
- If yes specify? :
15. Do you have any other subsidiary sources of income? :
- If yes specify :

#### PART-IV ; PRODUCTION SYSTEM/COST AND PROFIT

1. What raw-material do you use? :
2. Whether your product is hand made or machine made? : a) Hand made b) Machine made  
c) Both
3. If manual why do you not use the machine? : a) Expensive  
b) Required skilled labours
4. From where do you get your raw materials? : Coal Ash
- : Soil
5. What is the period of working of your plant in a year. : a) Seasonal from to  
: b) Intermittent  
: c) Throughout the year
6. What is your production capacity per day/week? : Quantity
7. What is your actual production per day/week? : Quantity (Average)
8. In the case of Unutilised capacity the reasons are : a) Lack of demand  
: b) Lack of Finance  
c) Shortage of Raw materials  
d) Shortage of trained labours  
e) any other reasons
9. How many hours a day do you work? :

10. Total No.of Labours :

	ADULTS			CHILD			G.TOTAL
	Male	Female	Total	Male	Female	Total	
Skilled							
Unskilled							
Total..							

11. What is the production cost per thousand bricks :

	Regular	Medium	Standard
A) RAW-MATERIALS :			
i) Coal Ash	Rs.	Rs.	Rs.
ii) Clay	Rs.	Rs.	Rs.
iii) Water charges	Rs.	Rs.	Rs.
iv) Land rent	Rs.	Rs.	Rs.
B) LABOUR CHARGES :	Rs.	Rs.	Rs.
C) MISCELLANEOUS CHARGES:	Rs.	Rs.	Rs.
GRAND TOTAL :			

12. What is the selling price per thousand bricks? : Rs.           Rs.           Rs.

13. Profit (per thousand bricks) in the year : a) Less than 10%  
b) 10% to 15%   c) 15% to 20%  
d) 20% to 25%   e) Above 25%

14. Do you have any specific price policy? : Yes/No/to some extent

15. Total turn over (sales) :

16. Did you introduce any change in the method and techniques of production since inception? : Yes/No/to some extent

If yes - please specify :

17. Do you face any problem in procurement of Raw-materials : Yes/No/to some extent

If yes - what problem :

18. Do you face the problem due to the variation in the quality of raw-materials : Yes/No/to some extent
19. What is the source of water : Well/Borewell/River/Other
20. Do you have any problem of transportation of raw-materials? : Yes/No/to some extent
21. Do you face any problem from Govt. agency for the procurement of raw-materials? : Yes/No/to some extent

#### PART-V : LABOUR SUPPLY

1. From where do you procure the manpower? : Own/Agents/Co-villagers/relatives/friends and others
2. Do you face any problem for the procurement of labour? If yes - Specify the nature : Yes/No/to some extent
3. What is your basis for the payment of wages for your workers : a) Time rate b) Piece rate  
: c) Both d) Incentive system  
: e) Others
4. Do you find the problem of getting trained and efficient workers? : Yes/No/to some extent
5. State the attitude of the workers? : a) Co-operative  
: b) Non-Co. Operative

#### PART-VI : MARKETING OF PRODUCTS

1. What channel do you follow in marketing of your product? : a) Zero level b) One Level  
: c) Both d) Two Level  
: e) Three Level
2. Do you sell your product locally? : Yes/No/to some extent
3. What percentage of your finished product is sent to markets outside the Bagalkot Taluka (Within Karnataka State) :

4. What percentage of your finished product is sent to markets outside the Karnataka State :
5. Do you undertake advertisement?: Yes/No/to some extent
6. What media do you use? : a) Print-News Papers, Magazines, Journals  
b) Transiste-Public, Rickshaw  
c) Electronic-T.V. Electronic Sign  
d) Hoardings
7. What is the average distribution cost per thousand bricks? :
8. Do you get any exemption from Sales Tax? : Yes/No/to some extent
9. If yes - What % :
10. Do you pay any Income Tax? : Yes/No/to some extent
11. Do you find the difficulties in transporting? : Yes/No/to some extent
12. If yes - Please specify :
13. Do you have any problem in storing? : Yes/No/to some extent
14. Do you have any problem in marketing of your product : Yes/No/to some extent  
a) If yes - specify :
15. Do you collect market information relating to your product? : Yes/No/to some extent  
If Yes - What information? :
16. What methods are followed in selling? : a) Cash Sales b) Credit sales c) Both
17. Do you face any problem of recovery of credit sales : Yes/ No/to some extent  
If yes - what is the percentage of bad debts? :



18. What is the peak period of sales : June to November  
: December to May

#### PART-VII. ORGANISATION EVALUATION

1. Do you have a brick manufacturers union? : Yes/No  
:
2. Are you a member of it? : Yes/No  
If No. Why?
3. It is recognised? : Yes/No
4. Does it fight for you? : Yes/No
5. What are the sources of income of the Union? : a) Donation (b) Contrivution  
: c) Others
6. Do you provide any special aid to workers for welfare? : Yes/No/to some extent  
:
7. Do you give any financial incentive for better work? : Yes/No/to some extent  
:  
If yes - specify? :
8. Do you provide medical aid to worker? : Yes/No/to some extent  
:
9. Is there any absenteeism in work either regular or seasonal? : Yes/No/to some extent  
:
10. Was there any stoppage of the unit for any reason? : Yes/No  
:  
If yes - give the reason :
11. Was there any agitation by the employees? : Yes/No  
:
12. Working conditions : Good/Fair/Bad
13. Are there adequate Non-Job facilities? : Yes/No/to some extent  
(Parking, rest room etc) :
14. Do you get advantages of Insurance? : Yes/No
15. Are you satisfied with this business or not? : Satisfied/Dissatisfied/  
: Indifferent

16. Did you experience any un-expected severe business shock? : Yes/No/to some extent  
: :  
: :  
If yes please state your experience. : :  
: :

## INTERVIEW SCHEDULE NO. 2

( Information From the employess if the brick-making units )

Research Student : A. M. Mulla  
 Research Guide : Dr. M.M. Ali

Title : " PROBLEMS AND PROSPECTS OF BRICK-MAKING INDUSTRY  
 WITH SPECIAL REFERENCE TO BAGALKOT TALUKA."

Firm No. : Area :

## PART- 1. Personal Date

01. Sex : Male/Female  
 02. Age : ----- Years  
 03. Nature of work :  
 04. Caste : Harijan/Lingayat/ Maratha/  
 Muslim/others.  
 05. Mother tounge : Kannada/Urdu/Hindi/Marathi/  
 Other  
 06. Education : Illiterate/up to 4th Std/  
 Uptp 7th/ up of 10th Std.  
 07. Original place : -----Tq:-----  
 08. Distance of residential  
 place form the work : a) 0-5 Km.(b) 5-10 Km.  
 : c) 10-15 Km.(d) 15-20 Km.  
 : e) 20 & above.  
 09. Mode of conveyance : a) On foot (b) Cycle  
 : c) Moped (e) Motor Cycle  
 : e) Bus (f) Others.  
 10. Experience of workers in  
 brick-kiln. : a) 0-5 Years (b)5-10 Years  
 : c) 10-15 Years (d) 15-20 Years  
 : e) 20-25 Years.

11. Are there any members of your family working in this Brick-kiln  
If yes: state their relationship.
12. Nature of your employment
13. What do you do in off season of your service.

#### P A R T II WORKING CONDITIONS

1. Are you satisfied with the physical surrounding of your work place.
- If no why ?
2. How many hours a day do you work ?
3. Are you transferred from one job to another job in your employment period.
4. Do you feel fatigue fatigued after work ?
5. Are any rest pauses
6. Do you get weekly off
7. Do the accidents occur in your work place.
8. Did you face any accident?
- If yes how did the owner helped you in that occasion?

## PART-III WAGE POLICY

01. How is work rated? : a) Basic salary.  
: b) By time.  
: c) By piece.  
: d) Incentive system.
02. Nature of wage payments : Daily / Weekly /Monthly.
03. What is wage rate per day/piece rate in Rs. -----
04. Do you save from your earning ? : Yes/No
05. What are the reasons for saving? : a) For repayment of debt.  
: b) For old age security.  
: c) For Education of the children.  
: d) For investment in property or amount required for social ceremonies i.e. marriage or other reason.
06. Is the present income sufficient to meet your family needs? : Yes/No
07. Are there any deductions from your wages. : Yes/No
- If yes on what account? : a) Fine/Fenalty.  
: b) For damages/Loss.  
: c) Recovery for loan taken.  
: d) Absence from work.  
: e) any other.
08. What is your opinion about the wage paid? : a) Subsistence b) Fair

## PART-IV. WELFARE FACILITIES

1. What are illness & diseases from which workers suffers. :
2. What are the agencies from which you get the treatment and other facilities. : a) Primary health center.  
: b) Govt. General hospital  
: c) Household medicines.  
: e) Others ...

3. Do you have a trade union? : Yes/No  
 Are you a member of it? : Yes/No

1. What is your opinion about : a) Subsistence b) Fair  
 the wages paid? : c) Minimum d) Poor

#### PART-V ; MISCELLANEOUS

1. What is the source of : a) From native co-villagers  
 information about employment? and friends  
 b) Close relation & family  
 members  
 c) Own visit to work site  
 d) Owners of the unit
2. What is your attitude towards: a) Like it  
 the present job? : b) Dislike it  
 c) Indifferent/No response
3. What are the reasons for : a) No better alternative job  
 response (like it?) : available  
 b) Near the place of origin  
 c) Education of children  
 d) Well settled in the  
 present job  
 e) Combination of a to d  
 f) Not applicable
4. What is the nature of rela- :  
 tions with owner of the  
 units, fellow workers and  
 local labourers?
- a) Owner of the unit : Good/Formal/Indifferent  
 Independent/Bad/Hostile
- b) Fellow workers : Good/Formal/Indifferent  
 Independent/Bad/Hostile
- c) Local workers : Good/Formal/Indifferent  
 Independent/Bad/Hostile
5. Social life and habits :  
 News paper reading : Yes/No  
 Radio listening : Yes/No  
 Playing(Sports) : Yes/No  
 Visting cinema : Yes/No/Occasionally

## 6. Habits :

Liquor	Yes/No	Daily/Weekly/Monthly
Tobacco	Yes/No	Daily/Weekly/Monthly
Pan	Yes/No	Daily/Weekly/Monthly
Tea	Yes/No	Daily/Weekly/Monthly
Smoking	Yes/No	Daily/Weekly/Monthly