# **APPENDIX**

## **QUESTIONNAIRE**

Dear Sir/ Madam,

I am currently engaged in a study on "A Comparative study of Customer Satisfaction with special reference to Fast Food Retail outlets of Mcdonald and Domino's Pizza in Pune City" in this connection I request you to read the following items carefully & answer them. The answer you give will be held confidential & used purely for academic purpose.

Indicate you response by tick marking when applicable.

Name:....

mulcate you response by tick in	arking when applicable.		
≻Name:			•••••
➤ Contact			
No:			• • • • • •
➤ Sex:- Male Femal	e		
➤ Age:- 15-25 years	25-35 years		
35-45 years	45 and above		
►Educational Qualification:- M	Iatriculate(SSC Pass)	Intermediate	
	Graduate	Post Graduate	
	Others (Specify)	Profession	
>Average Monthly Income:-			·
	D = 10 000 D	. 20 000	٦
Below Rs.10,000	Rs.10,000-Rs	<del>-</del>	_
Rs.20,000-Rs.30,000	Above Rs.30	,000	]
Q.1 where do you prefer to hang	out?	,	
McDonald Domin	os Pizza Any Oth	ner	
Q.2 How frequently do you visit	fast food retail outlet?		
Frequency	Mcdonald	Dominos Pizza	
Once in two months		,	
Once a month	·	·	
Twice a month			
Once a week or more			
Your own pattern of visits			
Q.3 When you visit the retail ou	tlet, you go		
Alone	With family	with friends	_
		1	<b>L</b>

$\sim$	.4 Please rate the		1 1	41 4 ! Cl			
	L4 Piesse rate inc	TRETOTS OF	ven neimw	that intillence	VANIE VISIT AT TE	IP TAST TOOM	retati otitlet
``	, i i rougo ruto urc	THOUSE ET	VOII DOIOW	TITLE TITLE OFFICE	your visit at u	to rasi rood	. I Cian Gancie.

1. Not at all important 2- Quite important 3- important 4-Extremely important

Factors	Medonald	Dominos Pizza
Display		
Location		
Parking space		
Layout of store		
Acceptance of credit cards		
Reasonable Price		
Store Operating Hours		
Customer Service		

# Q.5 what makes you Patronize McDonalds/Dominos Pizza?

Factors	Mcdonald	Dominos Pizza
Brand name	,	
Word of Mouth Communication		
Electronic media advertisement		
Print media advertisement	,	
Taste		
Door delivery		
Nutritional value		,
Service		
Quality		
Reasonable Price		

## Q.6 Mcdonald /Dominos Pizza should improve upon

Factors	Mcdonald	Dominos Pizza		
Product range				
Adaptability to local taste		and the object of the object of the object of		
Nutritional value				
Service				
Location				
Advertising & sales promotion				
Ambience				

							ominos	

1. Very dissatisfied 2. Dissatisfied 3.Neutral 4.Satisfied 5.Very satisfied

Medona	Mcdonald :									
Sr.No.	Statement	1	2	3	4	5				
1	Are you satisfied with the variety of meal served?			1						
2	Are you satisfied with the price of meal served?									
3	Are you satisfied with the service of Mcdonald?				,					
4	Are you satisfied with the quality of meal served?									
5	Are you satisfied with the cleanliness of restaurants?	Ì				-				
6	Are you satisfied with self service at the restaurants?					•				
7	Are you satisfied with the friendlineness of the employees?									
8	In all are you satisfied with Mcdonald's performance?				_					

Domino	Dominos Pizza								
Sr.No.	Statement	1	2	3	4	5			
1	Are you satisfied with the variety of meal served?								
2	Are you satisfied with the price of meal served?			,					
3	Are you satisfied with the service of Dominos Pizza?			'					
4	Are you satisfied with the quality of meal served?			•					
5	Are you satisfied with the cleanliness of restaurants?								
6	Are you satisfied with self service at the restaurants?								
7	In all are you satisfied with Dominos Pizza's performance?								

# Q.8 Do you get adequate information regarding the new foods & new offers by Mc Donald/Domino Pizza on time?

Retail Outlets	Frequently	Some times	Never
Mcdonald			
Dominos Pizza			

## Q.9 The behaviour of staff with you at -

Retail Outlets	Extremely Pleasant	Friendly	Tolerable	Irritating
Mcdonald				
Dominos Pizza	·	,		

### Q.10 How do you define -

Retail Outlets	Nutritious & Delicious	Nutritious but not tasty	Tasty but not Nutritious	Neither tasty nor Nutritious
Mcdonald		,		
Dominos Pizza	<u>.</u>	,		

#### **BIBLIOGRAPHY**

#### **\*** JOURNALS

- [1] Anderson, S. W., L. S. Baggett and S. K. Widener. 2006. The impact of service operations failures on customer satisfaction: the role of attributions of blame. Working paper, Rice University.
- [2] Babakus, E., C. C. Bienstock, and J. R. Van Scotter. 2004. Linking perceived quality and customer satisfaction to store traffic and revenue growth. Decision Sciences, 35(4), 713-737.
- [3] Das prasun.2009, Adaptation of fuzzy reasoning and rule generation for customers' choice in retail FMCG business, Journal of management research,9(1)
- [4] Iacobucci, D., K. Grayson and A. Ostrom. 1994. The calculus of service quality and customer satisfaction: theoretical and empirical differentiation and integration, in T.A. Swartz, D.E. Bowen, and S.W. Brown, eds., Advances in Services Marketing and Management: Research and Practice, Vol. 3, Greenwich, CT: JAI Press, 1-67.
- [5] Iacobucci, D., A. Ostrom and K. Grayson. 1995. Distinguishing service quality and customer satisfaction: the voice of the consumer. Journal of Consumer Psychology, 4, 277-303.
- [6] Ittner, C. D., and D. F. Larcker. 1998. Are non-financial measures leading indicators of financial performance? An analysis of customer satisfaction. Journal of Accounting Research, 36, 1-46. Kennedy, P. 2003. A Guide to Econometrics. 5th ed., The MIT Press.
- [7] Sulek, J. M., M. R. Lind and A. S. Marucheck. 1995. The impact of customer service intervention and facility design on firm performance. Management Science, 41(11), 1763-1773.
- [8] Debashish ganguly .The market for consumer food services in India (dec 2002). Euro monitor plc. Publisher.just-food.com
- [9] Parul gupta. Multinational fast food majors outpace local peers (Oct 4, 2004). business standard.

- [10] Nandy Ashis. *The changing popular culture of Indian Food: Preliminary Notes*. South asia Research, vol 24, No. 1, 9-19(2004). Sage Publications.
- [11] Campbell Polly. 'Quick and casual' Gratzi will test area market for a new restaurant concept. September 6, 2002. www.cincinnati.com
- [12] Lane Kelsey. Fast food, southern India style. October 18, 2002.Embarcadero publishing company. www.my-voice.com

#### **\*** BOOKS:

- 1. Philip Kotler, Kevin lane Keller, Abraham Koshy, Mithileshwar Jha,(2012)
- 2. "Marketing Management", 13th edition, Pearson education Asia publication.
- 3. C.R.Kothari, "Research Methodology Method & techniques", new age international (p) ltd.publishers,2nd edition.
- 4. Siva Kumar, (2007), "Retail Marketing, Excel Books", First Edition.
- 5. Michael Levy, Baston, Aweitz and Ajay Pandit,(2007), "Retail Management",6<sup>th</sup> Edition, Tata McGraw Hill.
- 6. SwapnaPradhan,(2009), "Retail Management –Text and Cases", 3rd Edition,

Tata McGraw Hill.

- 7. "Retail Management", Gibson G. Vedamani, Third Edition, <u>Jaico</u>
  Publishing
  House, 2008.
- 8. "Retail Managment", Suje Nair, Himalaya Publishing House, 2006, First Edition.
- 9. M.V.Kulkarni (2010), "Research Methodology", Everest Publishing House, First Edition.

#### **\* WEBSITES:**

- √ http://www.businessreviewindia.in/business\_leaders/indian-retailsector-set-for-higher-growth.
- √ http://thirdeyesight.in/blog/2011/06/27/succeding-in-the-indianmarket
- ✓ www.Mcdonald.com

- ✓ www.dominos.co.in (Jubilant Food Works Limited, Official Website)
- ✓ http://en.wikipedia.org/wiki/Customer satisfaction
- √ http://www.studymode.com/essays/Patronizing-Fast-Food-Retail-Sector-In-389139.html
- ✓ http://en.wikipedia.org/wiki/List of fast food restaurant chains
- ✓ http://www.thefiscaltimes.com/Articles/2012/04/30/13-Disturbing-Facts-About-McDonalds.aspx#jwP4KkAjCHcDqHuE.99
- ✓ http://www.desiblitz.com/content/fast-food-grows-in-india
- ✓ http://www.cylex-uk.co.uk/company/dominos-pizza-13145826.html
- ✓ http://www.dominos.uk.com/aboutus.aspx
- ✓ http://www.dominos.co.in/dominos-india-awards
- ✓ http://www.publishingindia.com/mpj/15/perception-of-consumers
- ✓ http://www.docstoc.com/docs/134901059/RETAILING-IN-INDIA
- ✓ http://www.zainbooks.com/books/marketing/principles-of marketing\_29\_retailing.htm
- ✓ http://www.termpaperwarehouse.com/essay-on/Domino-s-Pizza-Scenario-Planning/67920
- √ http://www.articlesbase.com/sales-articles/emerging-trends-in-retailmarketing-1349721.html
- ✓ http://www.citeman.com/7710-challenges-to-retail-development-in-india.html#ixzz2QifOGUU0

RARG. 6 LASAHEB MAMBEKAG LIBRITY SHIVANI UNIVERSITY, KOLHAPUR.