Appendix – I Questionnaire

Investment Avenues by Selected Citizens In Kolhapur

| I General Information | 100 100 100 100 100 100 100 100 100 100 | | |
|-------------------------------|--------------------------------------------------------------------|---------------|-------------------------|
| Name - | | | |
| Male / Female - | | Age - | |
| Status - Married | | Unmarried | |
| Education - | | | |
| Occupational Status - | | In Service | Retired |
| Place of Service / Business - | | | |
| 1. Government | 2. Bar | ak | 3. Co-operative Society |
| 4. Private | 5. Sch | ool / College | 6. Others |
| Date Of Appointment - | | | |
| Salary / Pension Per Month - | Rs. | | |
| Information about Family Me | mbers - | | |

| Household | | Age | | Edu | cation | No. of | Earning Me | mbers |
|-----------|------|-------|-----|----------|------------|---------|------------|--------|
| Members | 0-20 | 20-60 | 60+ | Literate | Illiterate | Members | Occupation | Income |
| Male | | | | | | | | |
| Female | | | | | | | | |
| Total | | | | | | | | |

II Sources Of Income

| SN. | Sources Of Income | Incom | e In Rs. | % of Income |
|-----|---------------------------------------|---------|----------|----------------------------------------|
| | | Monthly | Annually | |
| A. | Ingone From Calem | | | |
| | Income From Salary | | | |
| | Salary / Wages Bonus | | | |
| | | | | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ |
| 111 | Pension | | | |
| | Total Salary Income | | | |
| | | | | |
| B. | Income From House Property | | | |
| ì | Rent | | | |
| ii | Less - Expenditure Incurred | | | |
| | Net House Property Income | | | |
| | | | | |
| C. | Income From Business / Profession | | | |
| | Receipts / Sales / Fees | | | |
| | Others | | | |
| | Total Receipts | | | |
| | Less - Operating Expenditure | | | |
| 17 | Net Profit From Business / Profession | | | |
| | The first from Business , from Silver | | | |
| | | | | |
| D. | Income From Other Sources | | | · · · · · · · · · · · · · · · · · · · |
| i | Agricuiture Income | | | |
| ii | Horticulture Income | | | |
| iii | Casual Income | | | |
| iv | Dividend | | | |
| v | Others | | | |
| | Net Income From Other Sources | | | |
| | | | C | |
| E. | Total Income (A to D) | | | |

III Pattern Of Expenditure

| SN. | Items | Expense | s in Rs. | % of |
|---------------------------------------|------------------------------------------|----------|----------|------------------------------------------|
| | | Monthly | Annually | Expenses |
| 1. | Consumption Expenses | | | |
| а | Cereals and Pulses | | | |
| b | Fruits and Vegetables | | | 700 - 700 - 70 0 - 70 0 - 70 0 0 0 0 0 0 |
| c | Milk and Milk Products | | | |
| d | Oils | | | |
| e | Fuels | | | |
| ſ | Soaps and Detergents | | | |
| g | Non Veg as Meat/ Chicken/ Eggs | | | |
| | Total | | | |
| 2. | Household Expenses | | | |
| | Electricity Bill | | | |
| b | Water Bill | | | |
| C | Telephone Bill | | | |
| d | Corporate Taxes | | | |
| | Total | | | |
| 3. | Educational Expenses | | | |
| 4. | Expenses on Health Care | | | |
| 5. | Travelling and Entertainment Expenses | | | |
| 6. | Socio - Religious Expenses | | | |
| a | Expenses of Festivals | | | |
| b | Occasional Gifts | | | |
| c | Contribution to Social Functions | | | |
| | Total | | | |
| 7. | Interest / Premium / Installment Paid | | | |
| 8. | Marriage Expenses (During Year 2006-07) | | | |
| 9. | Repairs and Maintainance | | | |
| 4.0 | | | | |
| | Agircultural Expenses | | | |
| 11. | Other Expenses | <u> </u> | | |
| | Cloth | | | |
| b | Bed, Others | | | |
| · · · · · · · · · · · · · · · · · · · | | | | |
| | Total | <u></u> | | |
| | | | | |
| | Total Household Expenditure (1 to 11) | | <u> </u> | |

IV Investment Avenues

| SN. | Avenues | | Invest | ment | | Ir | iterest | Premium |
|-------------------------|-----------------------------------|--------------|---------------------------------------|--------------|--------------------------------------------------|--------------------------------------------------|-------------|--------------------------------------------------|
| | | Opening | Purchase | Sale | Closing | Rate | Amount | Dividend |
| | · | Balance | | | Balance | l | | ĺ |
| Ī | Financial Securities | | | | | | | |
| | Equity Shares | | | | | | | |
| | Preference Shares | | | | | 1 | | |
| | Debentures | | | | | † | | |
| | Bonds | | | | | | | |
| | Money Market Instrument | | | | | | | 1 |
| | Treasury Bill | | | | | <u> </u> | | |
| | Commercial Paper | | | | | † | + | |
| | Certificate of Deposits | | | | | ļ | | |
| | Continuate of Deposits | | | | 1 | | | |
| П | Non Marketable Financial Assets | | | | | † | | |
| | Bank Deposits | | | | <u> </u> | 1 | | |
| | Post - Office | | С | | | | | |
| | Others (Co. Deposits, Pro- | | <u> </u> | | | | _ | |
| | -vident Fund,Etc) | | | | | | | |
| | - Vident Land, Etc.) | | | | | | | |
| $\overline{\mathbf{m}}$ | Mutual Fund | | | | <u> </u> | | - | |
| 111 |) | | | | <u> </u> | | | |
| īV | Life Insurance Policies | | | | | | | |
| 1 4 | Die Histrance I oncies | | | | | | | |
| $\overline{\mathbf{v}}$ | Precious Objects | | | | | | | |
| • | Gold and Silver | | | | | | | |
| | Precious Stone | | 1 | | <u> </u> | 1 | 1 | } |
| | Art Objects | | | | | | 1 | |
| | Art Objects | | | | | | | |
| VI | Real Estate | | | | | | _ | |
| V 1 | Agricultural Land | | | | | | | |
| | Non-Agricultural Land as, | | · · · · · · · · · · · · · · · · · · · | | | | | |
| | Open Plots | | | | | | | |
| | Resident Property | | ļ | | | | | |
| | | | | | | | | |
| | Commercial Property | <u> </u> | | | 1 | | | |
| X/17 | Marchia Dranart | _ | | | | | - | - |
| VЦ | Movable Property | | | - | | + | _ | |
| | Household Machinery and Furniture | | | | | | | |
| | Kitchenware | | 1 | | + | | | |
| | Vehicles | | | | - | | | |
| | Consumer Durables | | 4 | <u> </u> | | 1 | Contd- | 1 |

Contd-

| 7111 | Business Assets or | | T | T | | T | T |
|------|-----------------------|--------------|--------------|--------------|--------------|----------|----------|
| | Commercial Investment | | | | | <u> </u> | 1 |
| 1 | | <u> </u> | | | | | |
| TX | Financial Derivatives | | | | | | |
| | Future | | | | | | |
| | Option | | | | | | |
| | | | <u> </u> | <u> </u> | <u> </u> | <u> </u> | <u> </u> |
| X | Grand Total (I to IX) | | | | | | |
| | | | <u> </u> | <u> </u> | <u> </u> | <u></u> | <u></u> |

V Information about Investment

| 1. | Why do you feel the need of investment, give reasons? |
|-----------|------------------------------------------------------------------------|
| | A |
| | В |
| | C |
| 2. | Have you ever done financial planning for your family? No |
| 3. | Where do you like to invest your savings further? |
| | Financial Securities Non Marketable Financial Assets |
| | Mutual Fund LIC |
| | Precious Objects Real Estate |
| | Movable Property Business Assets |
| | Financial Derivatives |
| 4. | Why do you select this option ? Reason - |
| 5. | Do you have any insurance policy? Yes No |
| | |
| 6. | You look towards insurance as instrument of , Investment Health Care |
| | Saving Tax Protection for Family |
| 7. | Do you know about sharemarket ? Yes No |
| 8. | Do you have D-Mat account ? Yes No If Yes , Since |
| 9. | What is your opinion about investment in sharemarket? Good Can't Say |

| 10. | Do you like to get knowledge of investment in sharemarket? Yes No |
|-----|------------------------------------------------------------------------------|
| 11. | How will you get the knowledge of share market? Brokers Demating Internet |
| | Newspaper Others |
| 12. | When did you start investing, for lastyears. |
| 13. | What are the major changes in your investment portfolio? |
| | |
| ¢ | |
| 14. | What reasons made you to change your portfolio? |
| | |
| | |
| 15. | What are your future plans of investment? |
| | |
| 16. | What is your opinion about ideal investment and why? |
| | |
| | |
| | 7 |

Give Ranks

| | SN. | Investment Avenues | Rank | Reasons |
|----------------------------------------------------------------------------------------------------------------|----------------|---------------------------------|------|----------|
| | | Financial Securities | | <i>c</i> |
| | | Non Marketable Financial Assets | | |
| | bd bd bd | Mutual Fund | | |
| C) | 65 | Life Insurance Policies | | |
| 337 | 50 | Precious Objects | | |
| | , | Real Estate | | |
| de de la fille | VII | Movable Property | | |
| , | VIII | Business Assets | | |
| | X | Financial Derivatives | | |
| | | | | |

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