

APPENDIX

QUESTIONNAIRE NO.1

for Cultivator Seller

Reference Year 1993-94

- 1) Name : _____
2) Age : _____
3) Address : _____

5) Size of land holding

- a) Total land i) up to 5 acres ii) 5 to 10 acres
iii) 10 to 15 acres iv) 15 and above

b) Classification of Land holding

	Irrigated	Nonirrigated	Total
Cultivated uncultivated			
Total			

5) What is your cropping pattern ? (1993-94)

Crops	Area (acres)		Total plants	
	Old	New	Old	New
Cashew				
Mango				
Coconut				
Other ()				
Total				

6) Are you interested in Yes / No
the plantation in near future?

If yes how much.

7) What is you annual output ?

Crops	Output
Cashew (K.g.)	
Mango (No)	
Coconut (No)	
Other ()	

8) When do you sale your (Cashewnut) produce ?

	Quantity	Rate	Value
As and when ready			
Market Opportunity			
Intermediaries			
Total			

(XIII)

(9) Where do you sale your (Cashewnut) produce ?

Place	Quantity	Rate	Value
Weekly Bazar			
Intermediaries at home			
Cashew factory			
Other			
TOTAL			

10) What is your selling patrn ?

Period	Quantity	Rate	Value
i) At beginning of Season (March)			
ii) Peak of Season (April/May)			
iii) End of Season (May/June)			
iv) Off Season			
TOTAL			

11) Is the price adequate ? Yes/No

12) Do you receive the price on the spot ? Yes/No

If no, after how many days do you
receive it ?

(XIV)

13) Do you receive any advance against produce ? Yes / No

If yes, how much -25%, 50%, 75% of net worth of produce ?

14) Do you compare the cost and income of the produce ? Yes / No

15) Do you think that cooperative marketing is more beneficial to you ?

If Yes, Why ? i) You will get better price
ii) Intermediaries profit will be avoided
iii) You will not be cheated in market
iv) You will get ever-ready market

If no, Why ? i) You will not get better price
ii) You will be exploited by society
iii) No freedom to choose the purchaser
iv) No home service is obtained

16) Do you have any storage facilities ? Yes / No

17) a) Do you get any information of market rates, Supply, Intermediaries etc? Yes / No

b) What are the sources of information ?

Notice board/News paper/Radio/Personal discussion intermediaries

c) Is the present information system of market is satisfactory ? Yes / No

18) Do you get any assistance from Government Yes / No

If yes, What is the nature ?

19) Do you face any problems ?

- i) Problems relating to cultivation
- ii) Problem relating to plant protection
- iii) Harvesting problems ?
- iv) Problems relating to marketing
- v) Labour problem

20) Would you like to make any suggestion ?

DATE :

PLACE :

QUESTIONNAIRE NO.2 INTERMEDIARIES

1) Name : _____

2) Address : _____

3) Since how many years you are in this business ? _____

4) Where do you purchase the raw cashew nuts ?

Place	Quantity	Price	Value
	k.g.	per k.g.	Rs.
i) Bazar day at various Market			
ii) Cultivator's place			
iii) Permenent shop			
TOTAL			

5) What price do you pay for the produce ?

Period	Quantity	Price	Value
	k.g.	Rs.	Rs.
i) Beginning of Season (March)			
ii) Middle of Season (April/May)			
iii) End of season (May/June)			
iv) Off Season			
TOTAL			

6) Where you sell ?

	<u>Quantity</u> K.g.	<u>price</u> Rs.	<u>Value</u> Rs.
i) To factories in taluka			
ii) To factories outside Taluka			
iii) Wholsaler in taluka			
iv) Wholsaler outside taluka			
TOTAL			

7) How much margin you get in Rs.100 ? _____

8) What are your costs per 100 k.g. cashewnuts ?

Item of Cost	Rs.		
i) Hamali			
ii) Transport			
iii) Octri Charges			
iv) Packing " "			
v) Storage " 2"			
TOTAL			

9) Is any prganisation of intermediaries exists in market?
Yes / No.

(XVIII)

10) What are your problem & Suggestiob ?

Date :

Place : _____

QUESTIONNAIRE NO.3-FOR OFFICERS IN CASHEW FACTORIES

- 1) Name of the factory : _____
- 2) Address : _____
- 3) Name of the owner officer : _____
- 4) How many workers working in factory ?

	Skilled	unskilled	semiskill- -ed	Total
Male				
Female				
TOTAL				

- 5) From where do you purchase raw cashewnut ?

	Quantity k.g	Price Rs.	Value Rs.
a) from Cultivator Sellers			
b) Wholsalers			
c) Through Agent in Bazar			
TOTAL			

(XX)

6) What are your process cost ? (per 80 kg.)

Item of cost	Material Rs.	Labour	Total Rs.
i) Drying			
ii) Boiling/Roasting			
iii) Shelling/Cutting			
iv) Drying kernels			
v) Peeling			
vi) Grading			
vii) Packing			
TOTAL			

7) What are your other cost ? (per bag of 80 kg.)

Item of cost	Rs.
i) Transport	
ii) Octrol	
iii) Hamali	
iv) Other	

7 A) When do you purchase your raw cashewnut ?

	Quantity	Rate	Value
a) At beginning of Season (March)			
b) At Middle of Season (April/May)			
c) At end of Season (May/June)			
d) Off season			
TOTAL			

8) What is the percentage of finished kernels from Raw Cashew nut 20%, 25%, 30% of input.

9) What is internal proportion of output (per 100 kg. of raw cashew)

Grade	Quantity k.g.	Percentage
1) Full Kernels		
2) Half Kernel		
3) Quarter & less than quarter		
TOTAL		

10) How many Grades do you produce ?

11) What is your total output and its selling price ?

	Quantity	Rate	Value
a) Full Kernels			
b) Half Broken			
c) Without peeling			
d) Quarter or less than it			
TOTAL			

11. Where do you sell your produce ?

	Quantity k.g.	Rate Rs.	Value
a) Retailer in Taluka			
b) Retailer outside taluka			
c) Wholeseller in Taluka			
d) Wholeseller in Taluka			
e) Exporting			
TOTAL			

12. What is your Capital Structure ?

Fixed Assets :-	Land & Building	Rs. _____
	Plan- & Machinery	Rs. _____
	Furniture	Rs. _____
Working Capital		Rs. _____
Source of Capital :-	Owned Capital	Rs. _____
	Borrowed Capital	Rs. _____

13. How many days in the year, Factory is working in this business of cashew processing ?

14. What are your problem & suggestions ?

Date:-
Place :

QUESTIONNAIRE NO.4 - FOR RETAILER OF KERNELS

- 1) Name : _____
- 2) Address : _____
- 3) Where do you purchase the kernels ?

	Quantity (k.g.)	Rate	Value
Factory is Savantwadi			
Factories outside Sawantwadi			
Cultivators			
TOTAL			

- 4) What price do you pay for kernels ?

Grade	Quantity (k.g.)	Rate (Rs.)	Value
1) _____			
2) _____			
3) _____			
4) _____			
5) _____			
6) _____			

Total			

5) What is your selling pattern ?

Grade	Quantity (k.g.)	Rate (Rs.)	Value
1) _____			
2) _____			
3) _____			
4) _____			
5) _____			
6) _____			

Total			

6) What are your cost per 100 k.g.

Item of Cost	Rs.		
Transport			
Frieight			
Packing			
Other			
Octri			
Total			

7) What are your problems ?

8) What are your Suggestion ?

PLACE : _____

DATE : _____