

## P R E F A C E

The present research work tries to study economic viability of primary dairy co-operative societies in the command area of Koyana Sahakari Doodh Utpadak Prakriya Sangh Ltd. Karad. The study is based on the statistical information given by the secretaries of the societies. Our main finding is that the primary dairy societies in Karad and Patan milkshed areas have tremendous potential for development. The primary dairy societies can be made more viable units through involvement of nonmembers in to co-operative field. The profits can be used for increasing the economic efficiency of the societies.

I am grateful to Dr. K. G. Pathan, my research guide and Director, Institute of Management, Solapur for his kind co-operation in completing this work.

This work would not have been completed without help of my principal, M.A. Shaikh of S.G.M. college Karad who encouraged me in each and every stage of the work. My thanks are due to Prof. V.S. Landage of S.G.M. College. I am indebted to my colleagues Prof. D.K. & G.S. Khot and S.B. Patil, the primary teacher in Banwadi Colony.

Mr. M.T. Kulkarni, Manager of Koyna Sangh and the office staff of the Satara Dairy Development helped me a lot for data collection. I must mention here the great blessing of my parents. Mrs. Sultana, my wife shared with me in completing this work in various stages.

I am very much thankful to Mr. Chandrakant Narayanrao Phutane the Proprietor M/s Prabha Xerox copiers, Solapur for neat typing and xeroxing work in time.