## **DECLARATION BY STUDENT**

I hereby declare that the dissertation entitled, 'A STUDY OF PROBLEMS OF MEDICAL REPRESENTATIVES WORKING IN PUNE', completed and written by me has not previously formed earlier the basis for the award of any degree or similar title of this or any other university or examining body.

Further I declare that I have not violated any of the provisions under Copyright Piracy/Cyber/IPR Act as and when amended from time to time.

Place: Satara

Mr. Swapnil N. Undale

Date: 20/12/2012\_

Research Student

## **DECLARATION BY GUIDE**

This is to certify that the dissertation entitled, 'A STUDY OF PROBLEMS OF MEDICAL REPRESENTATIVES WORKING IN PUNE', being submitted herewith for the award of the Degree of the Master of Philosophy in Business Management under the faculty of Commerce and Management of Shivaji University, Kolhapur is the result of the original research work completed by Mr. Swapnil N. Undale under my supervision and guidance and to the best of my knowledge and belief the work embodied in this dissertation has not formed earlier the basis for the award of any degree or similar title of this or any other University or examining body.

Place: Satara

Date: 20/12/2012\_

Dr. K. M. Nalawade

Research Guide