ACKNOWLEDGEMENT

This dissertation entitled, 'IMPACT OF MOTIVATIONAL PRACTICES ON PRODUCTIVITY WITH SPECIAL REFERENCE TO ENGINEERING INDUSTRY IN SATARA' which is being submitted herewith for the award of the Degree of the Master Of Philosophy in Business Management under the faculty of Commerce.

I express my deep sense of gratitude to the management of Engineering Industry in Satara M.I.D.C. for co-operation and guidance extended to me.

I am grateful to Director **Dr. B. S. Sawant** of the Karmveer Bhaurao Patil Institute of Management Studies and Research, Satara for giving me this opportunity and **Dr. S.S. Bhola** my project guide, the constant source of motivation and inspiration for me who guided and helped in bringing the best out of me.

Also I express my deep sense of gratitude to Mr. G. P. Pathak for his kind co-operation. I obliged all my family member and friends for their inspiration and unconditional support.

Supriya Suresh Raskar