



Office workers

Factory workers

7. Average days of operation of the unit

I) Initial year

ii) Current year

8. Mention the product of your industry :

9. Amount of loan received :

- I) Upto Rs. 2 lakh
- ii) Rs. 3 to 5 lakh
- iii) Rs. 6 to 10 lakh
- iv) Rs. 11 to 25 lakh
- v) Rs. 26 to 50 lakh
- vi) Above Rs. 50 lakh

10. Sources of finance for establishing unit

- I) Self
- ii) Bank
- iii) MSIDC (Maharashtra Small-Scale Industrial Development Corporation)
- iv) Relatives
- v) Friends
- vi) Other financial agencies.

**C) Sickness Information**

1. Whether your factory machinery is responsible for low quality out-put.  
I) Yes                      ii) No
2. Are you conducting your unit with previous experience?  
I) If yes, details of experience  
ii) No
3. Whether your unit is affected due to electric power failure?  
I) If yes give details  
ii) No
4. Do you have any labour problem?  
I) If yes, give details.  
ii) No
5. Whether the financial institution is responsible for sickness of your unit?                      I) Yes                      ii) No
6. Whether the Government is responsible for sickness of your unit?  
I) Yes                      ii) No
7. Whether the Bank is responsible for sickness of your unit?  
I) Yes                      ii) No
8. Have you informed Govt. institutions about sickness of your unit?
9. Have you claimed for another loan after unit became the sick?

i) If yes how much

ii) If No reasons

10. Reasons of sickness of your unit (suggest three)

Internal causes

External causes

- |  |   |
|--|---|
| 1. Dependent on few buyers                       | i) Delay in advancing of funds            |
| 2. Inappropriate sales promotion                 | ii) Market Recession                      |
| 3. Inefficient working capital management        | iii) Improper credit facilities           |
| 4. Cost of proper costing and pricing            | iv) Non-availability of skilled man-power |
| 5. Absence of manpower planning                  | v) Excessive taxation policy of Govt.     |
| 6. Absence of finance and planning               | vi) Shortage of inputs.                   |
| 7. Site selection                                | vii) Unfavourable investment climate      |
| 8. Inadequate material control                   | viii) Liberal licencing of project.       |
| 9. Inappropriate financial structure             | ix) General labour unrest in the areas.   |
| 10. Poor utilization of assets                   |   |
| 11. Inaccurate demand for costing                |   |
| 12) Lack of research market                      |   |
| 13) Inappropriate Salary Administration          |   |
| 14) Inappropriate Plant Machinery                |   |
| 15) Inadequate maintenance                       |   |
| 16) Lack of quality control                      |   |
| 17) Lack of emphasis on research and development |   |
| 18) Resistance to change                         |   |
| 19) Dispute in management                        |   |

12) Suggest factors for better functioning of the unit (suggest three).

- i) Good quality production
- ii) Trained workers
- iii) Immediate loan facilities
- iv) Training of modern and tech. production
- v) Facilities for marketing
- vi) Organization of commerce
- vii) Government concession and role of govt.
- viii) Minimum interest on loan.

### Section - II (Non-Sick Units)

A) Individual Information

As per the Section I

B) Factory Information

As per the Section II

C) Information about non-sick or healthy units

1. Is your unit running well?
 

Better	Good	Fair
--------	------	------
2. Do you pay bonus to your workers?
 

In the year :	1994	1993	1992
---------------	------	------	------
3. While running the unit if the problem arise how do you solve it?

4. Do you supervise your unit with help of others?  
✓ If Yes give details  
No
5. Has your unit been awarded for better functioning?  
✓ If Yes give details  
No
6. Are you satisfied with the performance of your unit?  
✓ If Yes  
- No give reasons :
7. Suggest factors for better functioning of the unit (suggest three)
- i) Good quality production Information about non-sick or healthy units
  - ii) Trained workers
  - iii) Immediate loan facilities
  - iv) Training of modern & Tech. production
  - v) Facilities for marketing
  - vi) Organization of commerce
  - vii) Tax concession and role of govt.
  - viii) Minimum interest on loan.

--- oOo ---