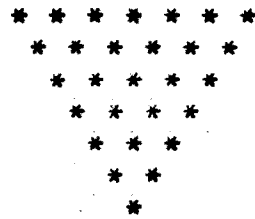

A B O U T

T H E

S T U D Y

ABOUT THE STUDY

1. Title of the Dissertation.
2. Objectives of the Study.
3. Chapter Scheme.
4. Methodology.



ABOUT THE STUDY

1. Title of the Dissertation :

A study of Executive Training & Development activities in the Sanqli Bank Ltd. Sanqli

2. Objectives of the Study :

An organisation is brought into existence with the purpose of achieving certain objectives. These objectives can be achieved only when the organisation puts its resources to optimum use. This can be done through efficient management. Management has been described as "getting results through people." The function of management is to co-ordinate various factors in such a manner that they will contribute their maximum toward the realisation of common objectives. In the past, management was concerned mainly with the full and proper utilization of the physical factors of production such as raw material, money and machines. However, material can be purchased at the most competitive rates, machines may be put to work at their maximum speed but the output can be maximised only when the workers handle materials and machinery in proper way. Therefore, management of work force and plans for their effective training and development tend to become an important issue in modern business organisation.

The topic selected for the present Dissertation is " A Study of Executive Training and Development Activities in

the Sangli Bank Ltd. Sangli." The training and development facilities for executives are in increasing demand, for such training enables executives to fit for the present job as well as for their future career developments. Therefore, motive behind this study is to investigate the training techniques and programme as applied for the workers and managerial staff in the selected bank. It also aims to have the knowledge and attitudes of employees towards the training policies of management.

In addition, this project also aims to study new techniques which are being used for the effective training by different banking institutions. The study aims to discover various methods and problems faced in training bank personnel.

3. Chapter Scheme - The present study is divided into following chapters :

- Cha. I Profile of the Sangli Bank Ltd. Sangli.
- Cha. II Importance of Training and Development in modern business organisations.
- Cha. III Training and Development activities in the Sangli Bank Ltd. Sangli.
- Cha. IV Summary and Suggestions.

4. Methodology - The present study is of empirical nature.

A questionnaire was prepared and on the basis of such questionnaire, required data was collected from the training centre of the selected bank.

With a view to understand management problems in conducting training programmes and their general opinion about running various training courses, informal interviews of the key personnel were conducted. Trainees are yet important factor in the training gamut. Their opinion about the training received by them is of vital importance in designing training strategy. Such trainees, therefore, were interviewed. In all 53 trainees responded.)

Published works, Library Books have been referred from time to time to have more clear concepts of this important management aspect i.e., training.

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