I HEREBY DECLARE that this Dissertation entitled "A STUDY OF ADVERTISING MESSAGES AND FACTORS INFLUENCING THE **PURCHASE** OF DIFFERENT BRANDS OF **DETERGENTS** (POWDERS BARS) - A CASE STUDY AND SATARA CITY" has been composed by for being submitted to SHIVAJI UNIVERSITY, KOLHAPUR, for award the of the Degree of MASTER OF PHILOSOPHY in COMMERCE and MANAGEMENT.

The present work is of original nature and the conclusions drawn therein are based on the data collected by me.

To the best of my knowledge, the matter presented in this Dissertation has not been submitted earlier for the award of a similar Degree to this or any other University.

A.K.Jadhav M.Com.

May 10, 1991 Research Candidate

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