

C O N T E N T S

Chapter No.	Particulars	Page No.
	Acknowledgment	1
	List of Tables	3
	Synopsis	6
I	Introduction	9
II	Historical background of Kirloskar Brothers Limited, Kirloskarwadi.	55
III	1) Wage determination process in Kirloskar Brothers Limited.	75
	2) Incentive Schemes in the Kirloskar Brothers Limited.	105
IV	Interpretation and Analysis of data.	137
V	Conclusions and Suggestions.	149
	<u>Appendices :</u>	
1)	Questionnaire I = For workers in Kirloskar Brothers Limited.	164
2)	Questionnaire II = For Management.	165
3)	List of the Industries belonging to Kirloskar group of industries.	170
4)	Bibliography.	173

