

QUESTIONNAIRE

A) GENERAL :

- 1) Name of the Dairy -----
- 2) Date of Registration -----
- 3) What was milk collecting capacity at present?

- 4) Is there any by product processing unit? Yes/No
If yes, its capacity.

B) WORKING CAPITAL MANAGEMENT :

- 1) Who manages the working capital in your dairy?

- 2) Which are the main objectives of the working capital management?

- 3) What is the policy of the factory regarding the size of the working capital?

- 4) How is such policy formulated and practiced?

- 5) Which factor influence more the size of the working capital?

- 6) What is the impact of seasonal changes on the size of the working capital?

- 7) what is the policy of the factory with regards to wages, salary and fringe benefits?
- 8) What are the measures taken by the dairy for the optimum utilization of working capital?

- 9) What is the policy of the factory in securing funds for working capital requirements?

- 10) What are the main sources of working capital?
- a) Internal -----
- b) External -----

- 11) What is the policy of the concern in utilizing the following internal sources of funds for working capital?
- a) Retained earnings -----
 - b) Depreciation -----
 - c) Provision for taxation -----
- 12) What is the policy of the factory in using the long term sources of working capital?
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- 13) What is the policy of the factory in using the following short term external sources?
- a) Short term loans from banks.
 - b) Trade credits.