## CHAPTER VII

## TREND ANALYSIS

7.1 INTRODUCTION
7.2 Methods of Trend Analysis
7.3 Utility of Trend Analysis
7.4 Calculation of Trend percentages and their interpretation.
7.5 Graphical representation of Trend percentages

## CHAPTER VII

## TREND ANALYSIS

### 7.1 INTRODUCTION

One of the important methods of studyingthe history of any organisaion is to analyse the time series and to know more about the past performance. One of the components of time-series is long term trend.

For the purpose of comparative study of financial statements over a number of years, trend percentages are very useful. Usually the lst year is taken as base year and each item in this year is taken as 100. The percentages are calculated for the subsequent years. As the large amounts are reduced to percentages, it becomes easier to compare and understand the underlying trends and directions of change.

### 7.2 METHODS OF TREND ANALYSIS :

Trend analysis can be done in following three ways.

## 1. TREND PERCENTAGES :

In this method a statement is taken as the base with reference to which all other statements are to be analysed, for the figure of next year, the figure of the last year works as base as in the case of chain base index numbers. This method suffers from the lack of continuity. Hence to remove this defect, the fixed base method is applied. Such fixed base trend percentages show he increase or decrease of annual figures.
2. TREND RATIOS :

The second method of trend analysis is the calculation
of trond ratios. In this method, the base year figure is taken as 100 and then figures of the subsequent years are shown in the term percentages. Thus, this method is like fixed base index numbers. It can show the trend in operating results but financial position of a concern cannot be explained.
3. GRAPHIC AND DIAGRAMMATIC REPRESENTATION :

The trend values can be shown on' graph paper also. Such presentation of the figures relieves a layman from the gherao of data.
7.3 UTILITY OF TREND ANALYSIS:

1. It is a simple technique. It does not involve tedious calculations and does not require trained experts.
2. It is a method to indicate the future trends.
3. It reduces the chances of errors as it provides the opportunity to compare the percentages with absolute figures.

### 7.4 CALCULATION OF TREND PERCENTAGES AND

THEIR INTERPRETATION :
We will be calculating the trend percentages for the major components of the financial statements viz, deposits, loans and advances, profits and dividend of the Bank for the last ten years under our study. We shall take the year 1985 as the base year. The deposits are classified as time deposits \& other deposits for the purpose of determining the direction of change.

TABLE NO. 7.1
TABLE SHOWING TREND PERCENTAGES OF DEPOSITS

| Year | Amount of <br> time deposit <br> (Rs. in lakhs) | Trend <br> percentages <br> (Base year <br> 1985) | Amountof <br> other <br> Rs. in lakhs | Trend <br> percentages <br> (Base year <br> 1985) |
| :--- | :--- | :--- | :--- | :--- |
| 1985 | 296.79 | 100, | 60.94 | 100 |
| 1986 | 395.19 | 133 | 80.60 | 132 |
| 1987 | 503.25 | 170 | 103.30 | 170 |
| 1988 | 632.15 | 213 | 115.01 | 189 |
| 1989 | 761.65 | 257 | 154.76 | 254 |
| 1990 | 934.13 | 315 | 202.06 | 332 |
| 1991 | $1,131.84$ | 381 | 230.06 | 378 |
| 1992 | $1,228.41$ | 414 | 242.72 | 398 |
| 1993 | $1,458.11$ | 491 | 574 | 248.08 |
| 1994 | $1,702.39$ |  |  |  |

SOURCE : Balance sheetsof the Bank.
The above table reveals that the time deposits and other deposits show an increasing trend. The growth in the time deposits is also accompanied bythe growth in other deposits. The time deposits in 1986 have increased by $33 \%$ as compared to the base year 1985. In 1987 the time deposits have increased by $70 \%$ and this increassing trend continued. The time deposits in 1994 have increased by 474\% as compared to the base year 1985. Similarly, the other deposits have also increased by $424 \%$ in the year 1994 as compared to the Hase year 1985. It is clear that the trend of the time
deposit and other deposits have shown a rising tendency year after year.

### 7.5 GKAPHICAL REPRESENTATIONF TREND PERCENTAGES :

'Ihe following graphs shows that there has been a sharp - increase in the deposit mobilised by the Bank.



The business of the Bank depends on mobilisation of deposits and giving loans \& advances. The earning capacity of the Bank depends on Interest earned by the bank on such loans \& advances.

In order to have comparative idea of the rising trend of the loans \& advances of the Bank over the last 10 years. We are preparing the following table showing the percentage increase.
'TABLE 7.2

TABLE SHOWING SHORT-TERM, MEDIUM-TERM AND
LONG-TERM LOANS TREND PERCENTAGES

| year | Amount of shor term Loans :Rs.in lakhs) | Trend <br> $t$ percentages Base year 1985 | Amount <br> of medi term loans (Rs. in lakhs) | Trend um percentages Base year 1985 | Amount of long term loans (Bs. in lakhs) | Trend percentages <br> Base year 1986 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1985 | 104.48 | 100 | 337.72 | 100 | - | - |
| 1986 | 244.28 | 234 | 305.69 | 91 | 7.19 | 100 |
| 1987 | 314.99 | 301 | 387.21 | 115 | 12.82 | 178 |
| 1988 | 398.55 | 381 | 479.17 | 142 | 20.49 | 285 |
| 1989 | 492.99 | 472 | 566.38 | 168 | 35.95 | 500 |
| 1990 | 604.97 | 579 | 777.39 | 230 | 48.11 | 669 |
| 1991 | 675.54 | 647 | 1042.03 | 309 | 63.81 | 887 |
| 1992 | 752.55 | 720 | 1024.38 | 303 | 73.97 | 1029 |
| 1993 | 865.61 | 828 | 1108.14 | 328 | 79.42 | 1105 |
| 1994 | 834.84 | 799 | 1437.04 | 426 | $74.98{ }^{\circ}$ | 1043 |

[^0]The table shows that the short-term, medium-term and long-term loans show the increasing trend. When we compare the increasing trend of long-term loans with the increasing trend of short-term and medium-term loans, we find that the long term loans have increased faster. In between short-term loäns and medium-term loans, the increase in short-term loans is higher than the medium-term loans. The short-term loans shows an increasing trend from the year 1985 to 1993.

In 1993 the short-term loans have increased by $728 \%$ as compared to the base year 1985, but in 1994 short-term loans have decreased by $29 \%$ as compared to the previous year i.e. 1993.

The medium-term loans have decreased in 1986 by $9 \%$ as compared to the base year 1985. From the year 1987 to 1991, they show an increasing trend and again in the year 1992 they have decreased by $6 \%$ as compared to the results of the previous year. Further in 1993 and 1994 medium-term loans have shown increasing trend. In 1994, medium-term loans have increased by $326 \%$ as compared to the base year 1985.

The long-term loans have shown increasing trend from the year 1986 to 1993. The long-term loans have increased by 1005\% as compared to the base year 1986, which is the record during the last 9 years But they have decreased by $62 \%$ in the year 1994 as compared to the loans during the previous year i.e. 1993.

If we plot the above percentages on a graph paper we can visualise that the long-term loans have increased sharply than the short-term and medium-term loans. In between, the short-term and medium-term loans, the short-term loans have increased at a faster rate.


TABLE 7.3
TABLE SHOWING THE NET PROFIT. AND DIVIDEND WITH TREND PERCENTAGES
(Base year 1985)

| Year | Net profit <br> (Rs in lakhs) | Trend <br> Percentages | Rate of <br> dividend | Trend <br> Percentages |
| :--- | :---: | :---: | :---: | :---: |
| 1985 | 4.23 | 100 | 4.5 | 100 |
| 1986 | 7.37 | 174 | 7 | 156 |
| 1987 | 10.39 | 246 | 9 | 200 |
| 1988 | 12.73 | 301 | 9.5 | 211 |
| 1989 | 16.00 | 378 | 10 | 222 |
| 1990 | 19.30 | 456 | 10.5 | 233 |
| 1991 | 20.77 | 491 | 10.5 | 233 |
| 1992 | 29.58 | 699 | 12 | 267 |
| 1993 | 62.45 | 1476 | 20 | 444 |
| 1994 | 45.65 | 1079 | 12 | 267 |

SOURCE : Annual Reports of the Bank.
The net profits show an increasing trend from the year 1985 to 1993. In the year 1992 and 1993 , the net profits of the Bank increased fast. Especially the net profit in 1993 have increased by $1376 \%$ as compared to the base year i.e. 1985. But they have again decreased by $397 \%$ in the year 1994 as compared to the previous year i.e. 1993.

The rate of dividend paid also shows an increasing trend from the year 1985 to 1993. In 1993, the rate of dividend has increased by more than 3 times as compared to the base year 1985. However, in the year 1994, it has
decreased by $177 \%$ as compared to the previous year. Excepting the year 1994 the net pfofits \& dividends distributed have risen rapidly.

Now let us present the above data on a graph paper. It will help us in getting idea as to the yearly developments in regard to the profits \& dividends of the Bank.



[^0]:    SOURCE : Balance Sheets of the Bank.

