

Chapter – 5

Finding, Conclusion and Suggestions

5.1 Introduction.

5.2 Finding and Conclusions.

5.3 Suggestions.

5.1 Introduction

From the analysis of various aspects of Rayat Sevak Co-operative Bank Ltd ;Satara Branch : Karad. Many important facts and figures have been obtained. The analysis and interpretation, has been made in the present Study. The finding and conclusions have been presented in the first part of this chapter.

In the next part, essential suggestions based on the study have been made which would be helpful for further progress and development of Rayat Sevak Co-operative Bank Ltd, Satara. Branch: Karad in a particular and co-operative banks in general.

5.2 Finding and Conclusion

5.2.1 General Information

Rayat Sevak Co-operative Bank Ltd. Satara Firstely Known as The Rayat Sevak Co-operative credit society on 16th Aug 1940. Then in 1969 it came into light as the Rayat Sevak Co-Operative bank.

From the date of establishment upto year 1983 any branch of this bank has not been opened. During period 1983 to 2008 total 20 branches of the bank have been opened in Maharashtra. Now total Twenty one branches Head office of the bank are working ,all branches are earning profit

Rayat Sevak Co-operation bank Ltd Satara, Branch: Karad is one of the branch of the Rayat Sevak Co-operative bank Ltd. Satara Karad Branch Established on 12 Jan 1996 at Aazad Chuik Karad then in 30th Aug 2004 bank purchase own building in Datt Chuik Karad. Area of operation of Rayat Sevak Co-operative Bank Ltd. Satara Branch :Karad is limited to Satara District only. The bank have been provided locker facility.

5.2.2 Financial Aspect

1. Total assets and properties of the bank has been increased from Rs.448.06 Lacks in the year 2000-01 to Rs. 1569.87 Lacks in the year 2007-08. The share of loans and advances in the total assets is the highest i.e. above 94% of total assets. Share of cash in hand and investment is negligible.
2. It is observed that deposits of the bank has shown increasing trend since the year of establishment. Deposits of the bank has been increased from Rs. 713.21 lacks as on 31.3.2001 to Rs. 1471.91lacks as on 31.3.2008. Share of members monthly deposits is the highest while share of current deposits is the lowest.
3. Total number of accountholder has been increased from 4778 in the year 2000-01 to 6198 in the year 2007-08. The deposits per account has been increased Rs. 14927 in the year 2000-01 to Rs. 23748 in the year 2007- 08.
4. The bank has distributed secure loan. It is observed that loans and advances of the bank has shown increasing trend. Loan and advances of the bank has been increased from Rs.805.78 lacks as on 31.3.01 to Rs. 1490.96 lacks as on 31.3.08 share of security loan No.1 is the highest while others loan is the lowest.
5. The loan per accounts has been increased Rs . 16865 in the year 2000-01 to Rs. 24056 in the year 2007-08.
6. Total income of the bank has been increased from Rs. 111.10 lacks to Rs. 163.06 Lacks during the period of eight year. Interest received on loans and advances is the chief sources of the bank as it covered more than 92% of total income. Share of other income and interest on investment is negligible.
7. The main factor of expenditure of the bank is interest paid on deposits. It covered 86.65% of the total expenditure during the year 2007- 2008 share of salary and allowances is 9% share of rent tax and electricity, Postage and telephone depreciation and repairs other expenses etc is ineligible.
8. The percentage of profit of the 19.71% during 2007-2008 Bank has earned profit from the establishment profit of the bank has increased from Rs. 12.33 lacks to Rs. 18.78 lacks during the period of eight years . percentage of profit ranks between 10%to 16%
9. The bank has obtained audit class 'A' every year from 2000-01to 2007- 08

10. The bank has been made sufficient provision for N.P.A.
11. The average business per employee has increased from Rs. 18987 lacks to Rs. 42326 lacks during the period of 2000 - 01 to 2007-08
12. Bank has started computerization from the year 1995-96. Pass Book printer and other modern equipment have been applied at the bank
13. Bank has obtained Demand Draft facility for all important cities in the district, Gold mortgage Loan, Insurance protection for borrowers etc. have been provided by bank
14. Bank has started wireless intruder alarm system strong room for the protection against thief.
15. Bank has started monthly internal audit for the accuracy of annual audit.
16. Bank has purchased new building in 31th Aug 2004.
17. Bank had arranged short term training programs for an employee's which is giving by bank Association.

5.3 Suggestions

Following suggestion would be helpful for the development of Rayat Sevak Co-operative Bank Ltd. Satara Branch: Karad.

- 1) Bank should enhance its income base from non interest income like commission, locker rent, consultancy services in urban areas.
- 2) Bank should provide modern facilities for customers like ATM Banking, Core Banking, Debit Card, Credit Card, internet Facility.
- 3) The bank should follow the recruitment policy in the basis of merit qualified staff should be appointed without political interference.
- 4) Employee should be given attractive salary which would encourage them to offer best possible services to the bank.
- 5) Employees should be provided with better working condition and other fringe benefits.
- 6) Sufficient and regular training facilities should be made available for the employees.

7) Bank should avoid delay in loan disbursement, Easy and prompt loan policy should be followed.

8) Bank should accept professional attitude to face the competition successfully.

9) There is need of professional management Application of risk management, event management, total quality management. Human resource management should be made.

10) Efforts should be made for active participation of member. It is essential to circulate the notice and agenda of meeting to the members well advance.

11) Efforts should be made by the board of director to attend the meeting by all members.

12) Notices Board should be displayed in case of member who are attending the meeting less than 70% times.

13) There is need to change the attitude of directors and member to face the competition successfully.

Rayat Sevak Co-operative Bank Ltd. Satara. Branch: Karad is working efficiently. It has been applied quality management modern technology like computerization. Bank is making efforts to be financially competent Bank has made many improvement in various aspects. Application of above mentioned suggestions should enables the bank for the greatest development in future and should succeed in competition.